

DYCOTRADE

2023 CUSTOMER EVENT

DycoTrade Roadmap

Customer event 2023



Agenda



1

Introduction



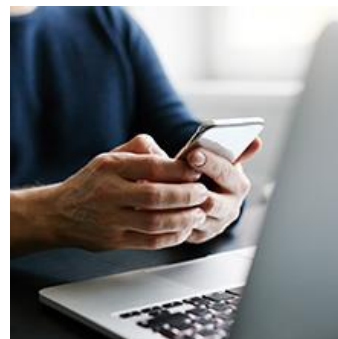
2

**What is the
DycoTrade
Roadmap?**



3

Changeboard



4

Looking back



5

Future roadmap



5

Focus groups

Speaker introduction

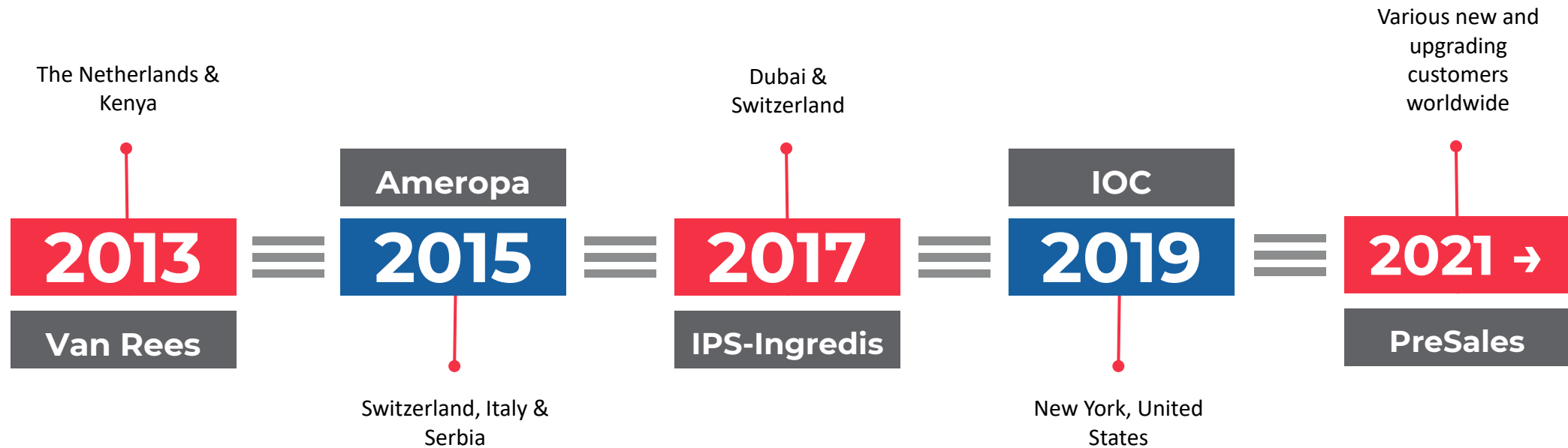


- Joined DycoTrade in 2013
- Age 36, based in Rotterdam
- ERP experience starting with Oracle PeopleSoft (2008) before switching to Dynamics AX
- NHOE@DycoTrade.com

Nick Hoedemakers

Presales Consultant
DycoTrade

Notable CTRM experience



What is the
DycoTrade
roadmap?



DycoTrade Roadmap



Microsoft updates

Updates of the ERP platform



DycoTrade

Internal product development



PowerBI

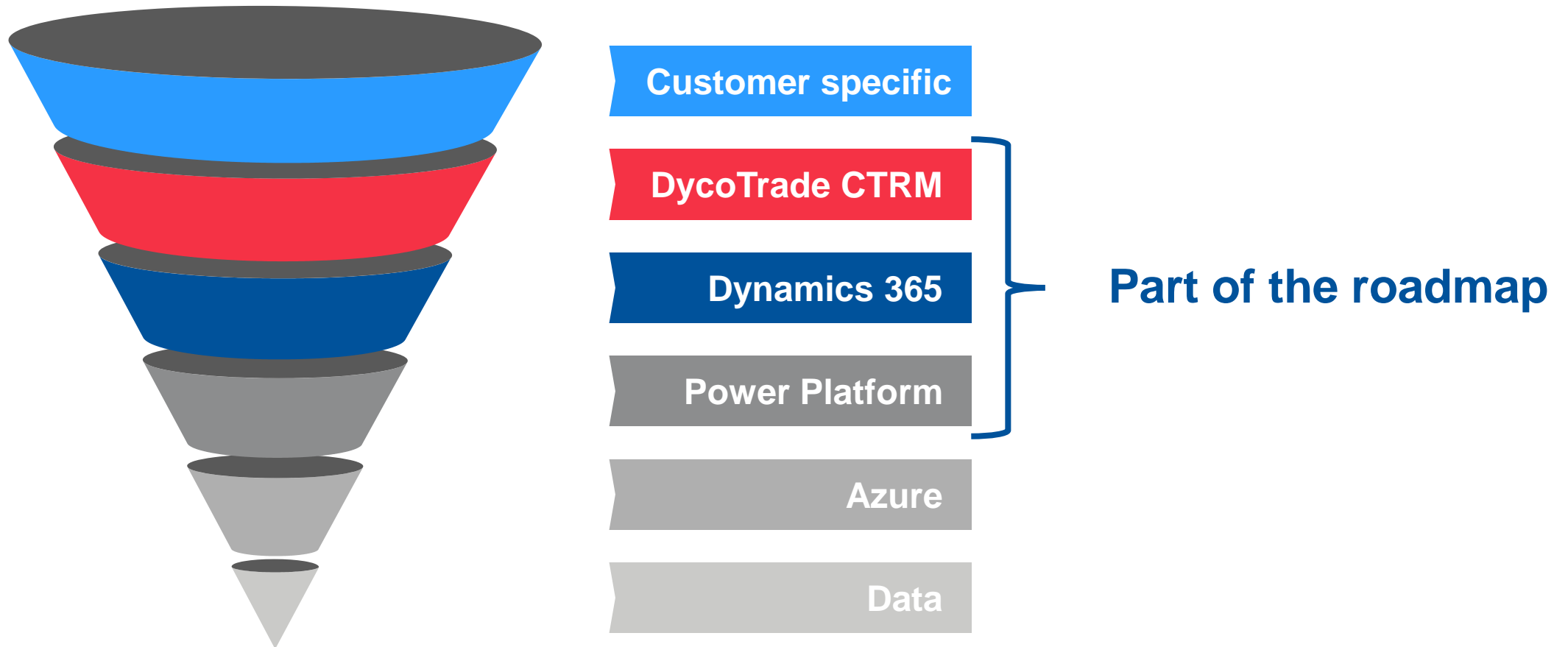
Datalake and reporting pack



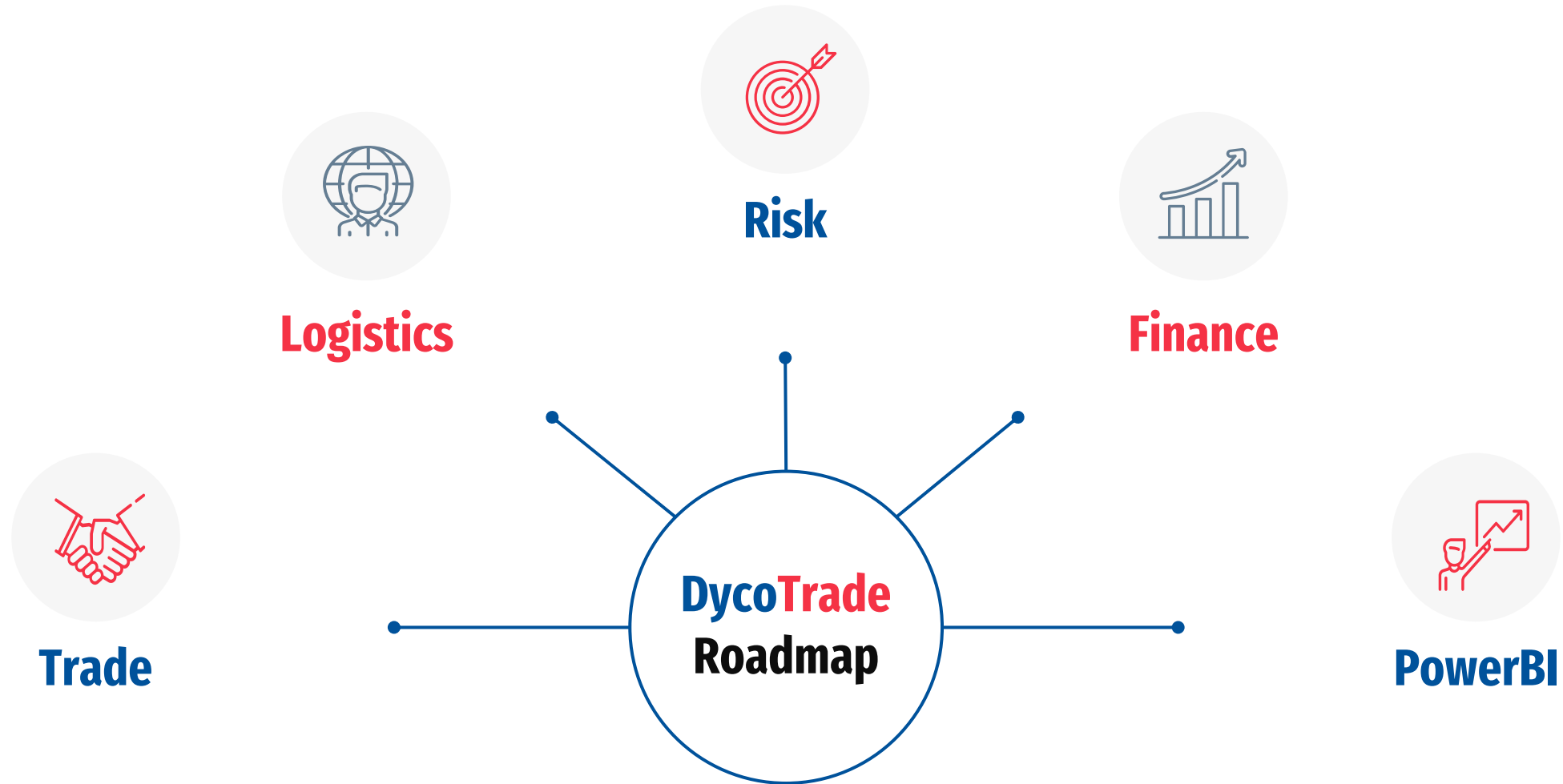
Customer voice

Roadmap priority decided by user group

Topics considered for the roadmap



Five elements of the roadmap



Roadmap document example

DycoTrade		RoadMap Q2 2023 - Q1 2024				
Period	Q2 2023		Q3 2023		Q4 2023	Q1 2024
Releases	10.0.33	10.0.34	10.0.35	10.0.36	10.0.37	10.0.38
Logistics	Batch attributes and Samples		Data entity improvements logistic templates		Follow-up Transports	Action triggers framework for process cycles
	Logistics monitoring workspace (Part C)		Easy inventory journal creation			
Risk Management	CX Interface		Element pricing		Integration Element Pricing – Samples	
	Component Pricing Enhancements		Multiple enhancements FX-CX functionality		Extending CX contracts for option contracts	
			Allocate FX contracts to CX contracts		Roll functionality for allocation contract lines	
					Demand driven FX processing	
					Calculated market price functionality - M2M BI report	
					Financial dimension CX contract	



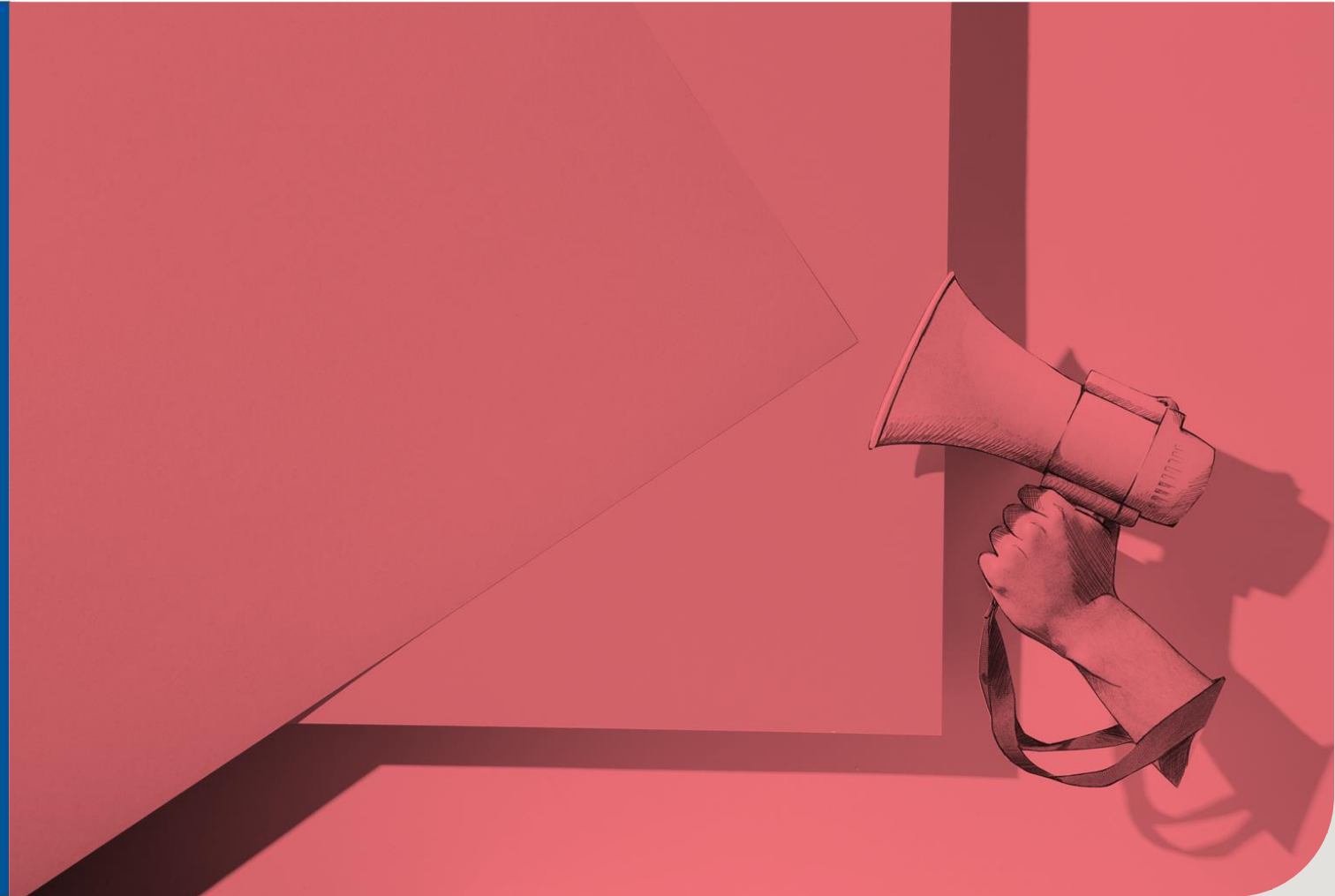
Quarterly releases



Topics listed per functional area

Update cycle

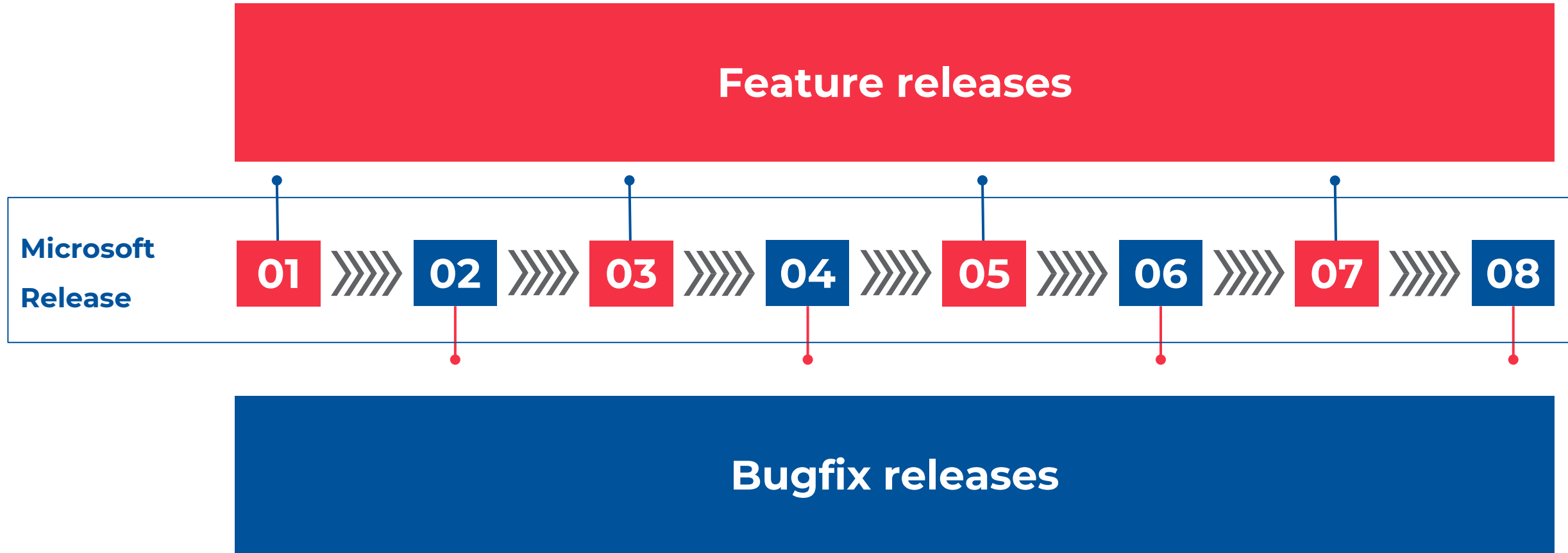
DycoTrade & Microsoft



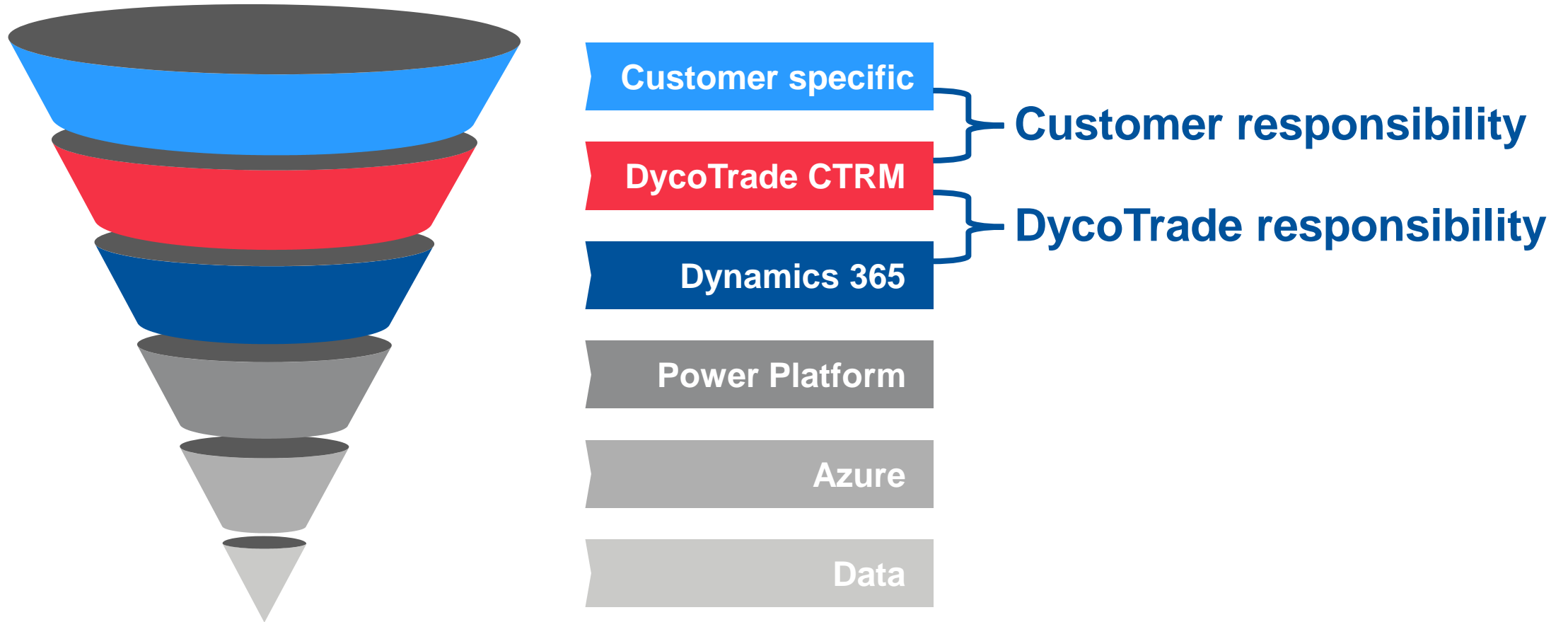
Microsoft Dynamics 365 update cycle



DycoTrade releases: in sync



Testing of new releases

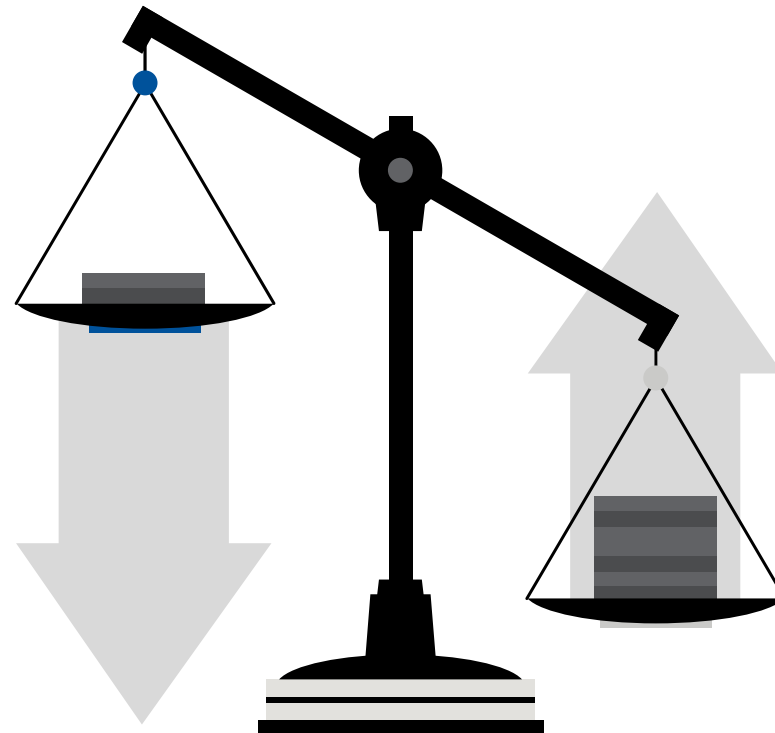


Minimizing customizations

25%

Customizations

Each customization requires testing for each update



75%

Update testing time

Throughput time for updates is increased for each test

Changeboard



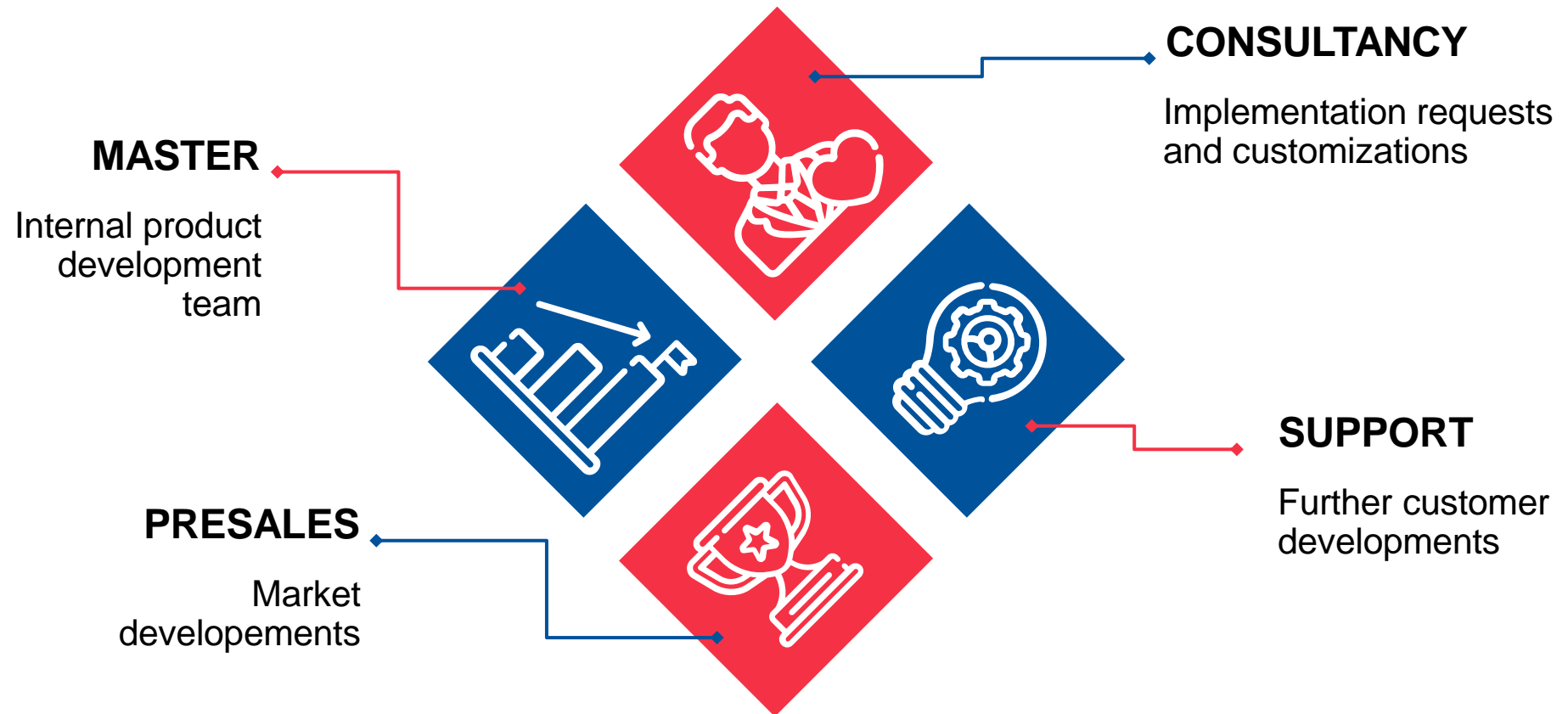


Changeboard

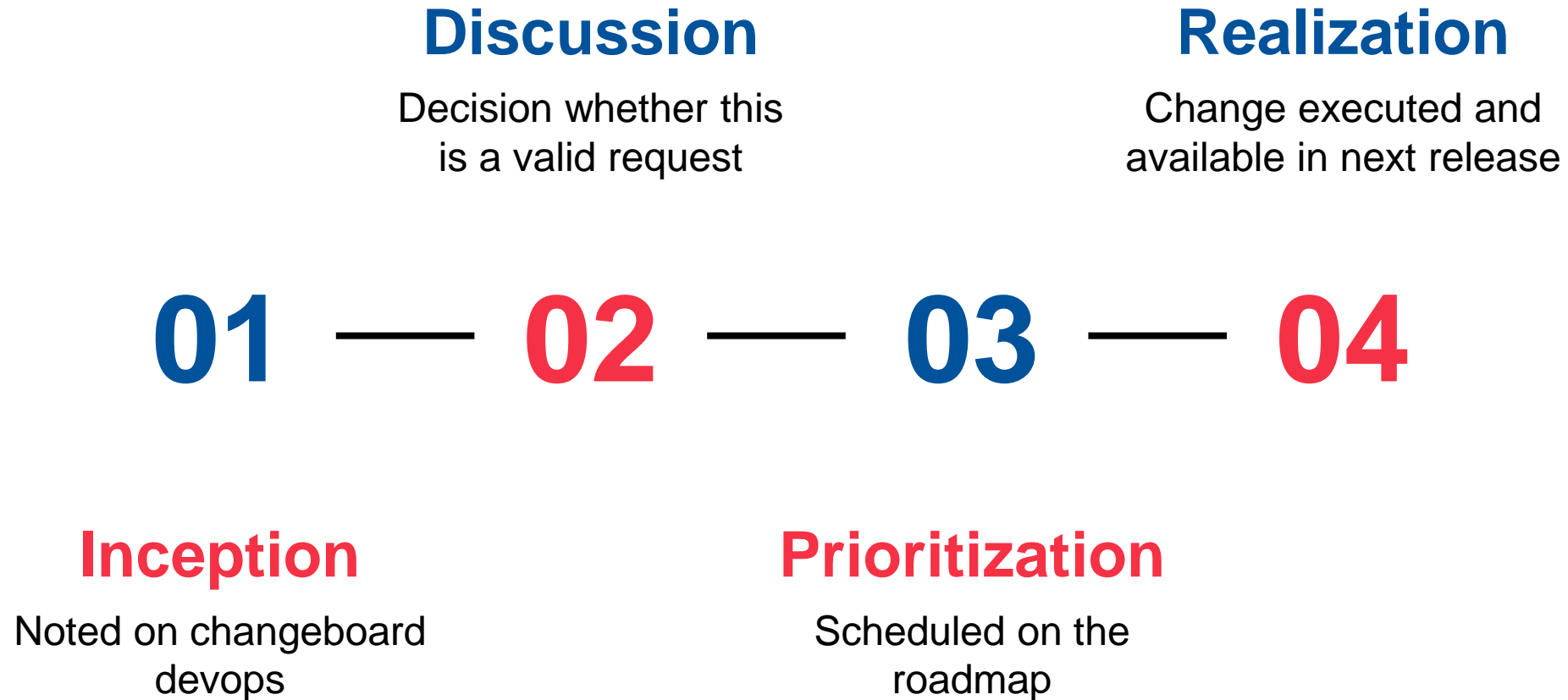
GENERAL RESPONSIBILITIES:

- Listening to the market
- Determining the direction of the future DycoTrade CTRM solution
- Deciding on developments, workgroups and best practice integrations

Changeboard members



Lifecycle of a proposed change



Past year

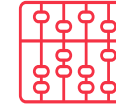
New features released



Past year: Role specific workspaces

The screenshot displays the 'Logistics monitoring' workspace. It features a summary section with seven key metrics: 14 Active logistic files - assigned to me, 24 Active logistic files - overdue ETA, 2 Active logistics files - without lines, Backlog purchase contracts, Backlog Sales contracts, 0 Unattached transports, and 0 Unattached transport units. Below this is a 'Status' section with a pie chart for 'Active logistic files by process status' (Active, Completed, Processing) and another pie chart for 'Status' (Active, Started, Ended, In progress, Partially started). A 'Tasks' section lists 'Upcoming work - open lines' with a table of details.

Contract	Line	Delivery date	Delivery terms	Destination	Route template	From
PC0001	6.0	15-4-2022	CFR	NL - Rotter...		GH
PC0001	7.0	15-5-2022	CFR	NL - Rotter...		GH
PC0010	1.0	6-7-2022	FOB	AU - Hedland		AU
PC0001	8.0	15-7-2022	CFR	NL - Rotter...		GH



Trader and Logistics specific workspaces

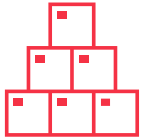


Overview of work to be done



Insightful and actionable

Past year: Pricing components



Multiple components for physical contract valuation



Integration between the physical trading and risk management module

Finance and Operations

Search for a page

Standard view

Price component templates

Price component template	Description	Module
AL - MB - DP - Purch	Aluminium Metal Bulletin Duty ...	Purchase

Lines

+ Add Remove

Priority	Price component type	Product for valuation	Exchange	Exchange currency	Valuation type	Name	Method
1	Comm. differential				Comm. Differential	Commodity Differential	Fixed
2	Cont./Backwardation				Cont./Backwardation	Contango/Backwardation	Fixed
3	Geo. premium period	AL EU Premium DP	Metal Bulletin	USD	Geo. Premium Period	Geographic Premium Period	Unpriced
4	Miscellaneous				Miscellaneous	Miscellaneous	Fixed
5	Premium type	Commission Europe	ROT	EUR	Commission outright	Commission outright	Outright

Price components

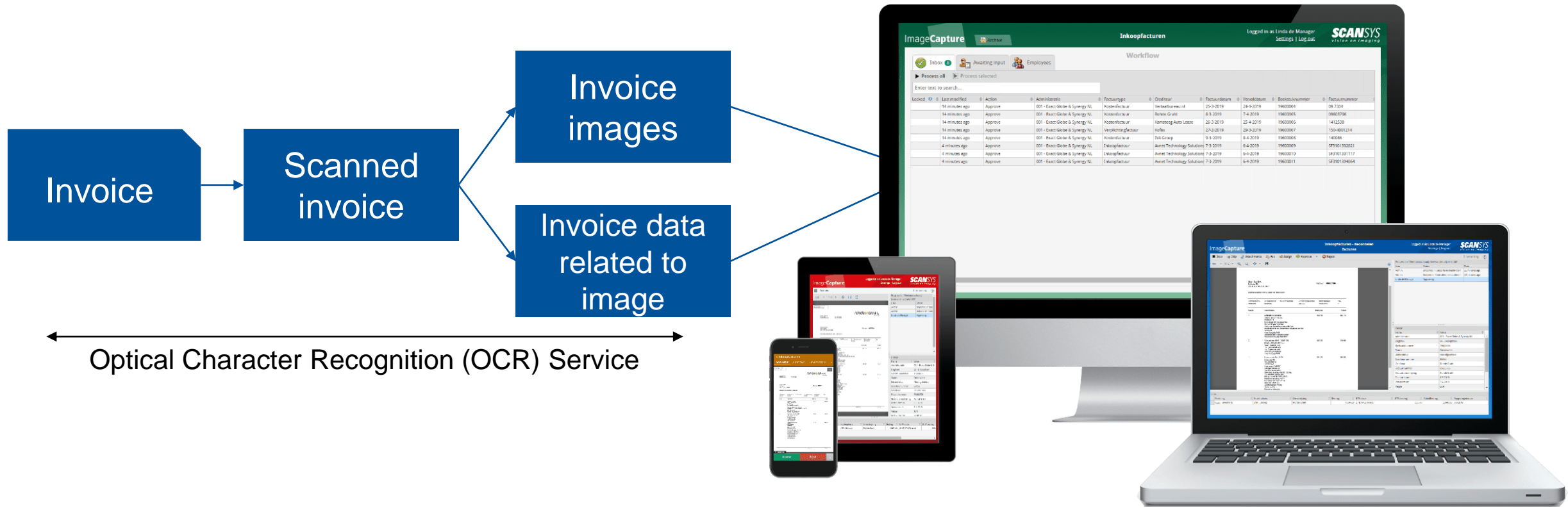
Purchase order: TREXPC-001... Line: 1.0 Price: 236.330000 Currency: USD Price quantity: 10.0000 Price unit: mt

Components

+ Add Remove Process

Price component type	Product for valuation	Exchange	Valuation type	Price	Currency	Price quantity	Price unit	Price fixed
Commodity	ZN	CBOT	Unpriced	193.330000	USD	10.0000	mt	✓
Comm. differential			Comm. Differential	12.000000	USD	10.0000	mt	✓
Cont./Backwardation			Cont./Backwardation	14.000000	USD	10.0000	mt	✓
Miscellaneous			Miscellaneous	17.000000	USD	10.0000	mt	✓

Past year: Vendor invoice automation using Scan Sys



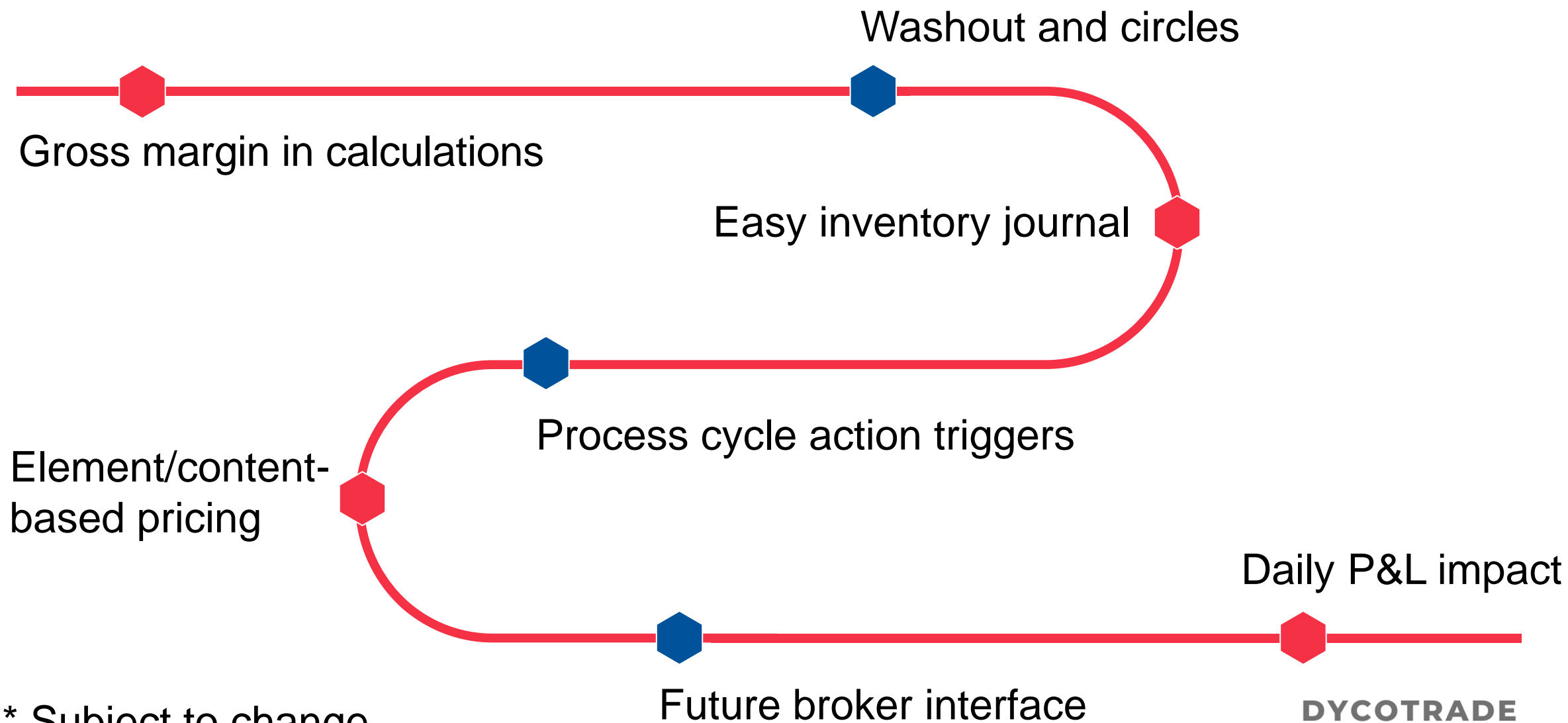
More information about this topic will be shared during breakout round 1

Future updates

For the coming year



Roadmap '23-'24 highlights*



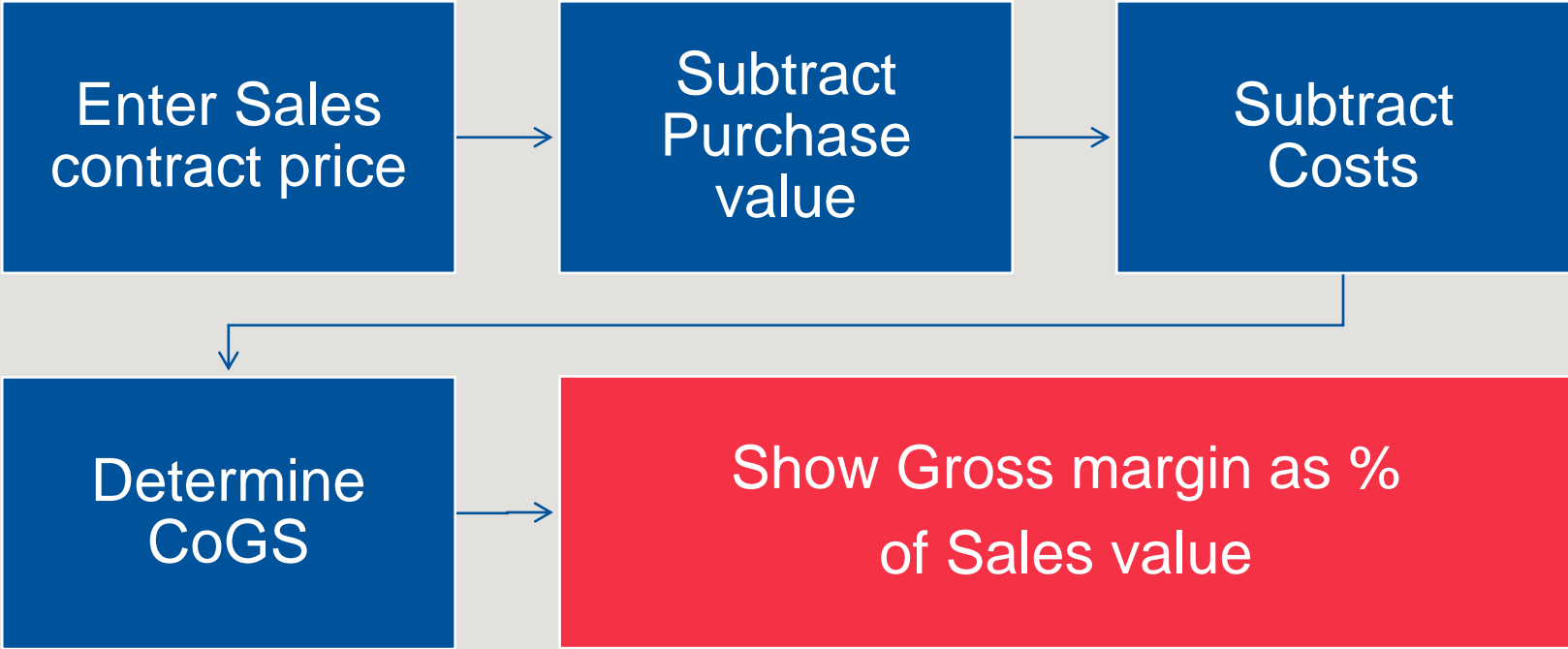
25 * Subject to change

Gross margin in calculations



Trade enhancements

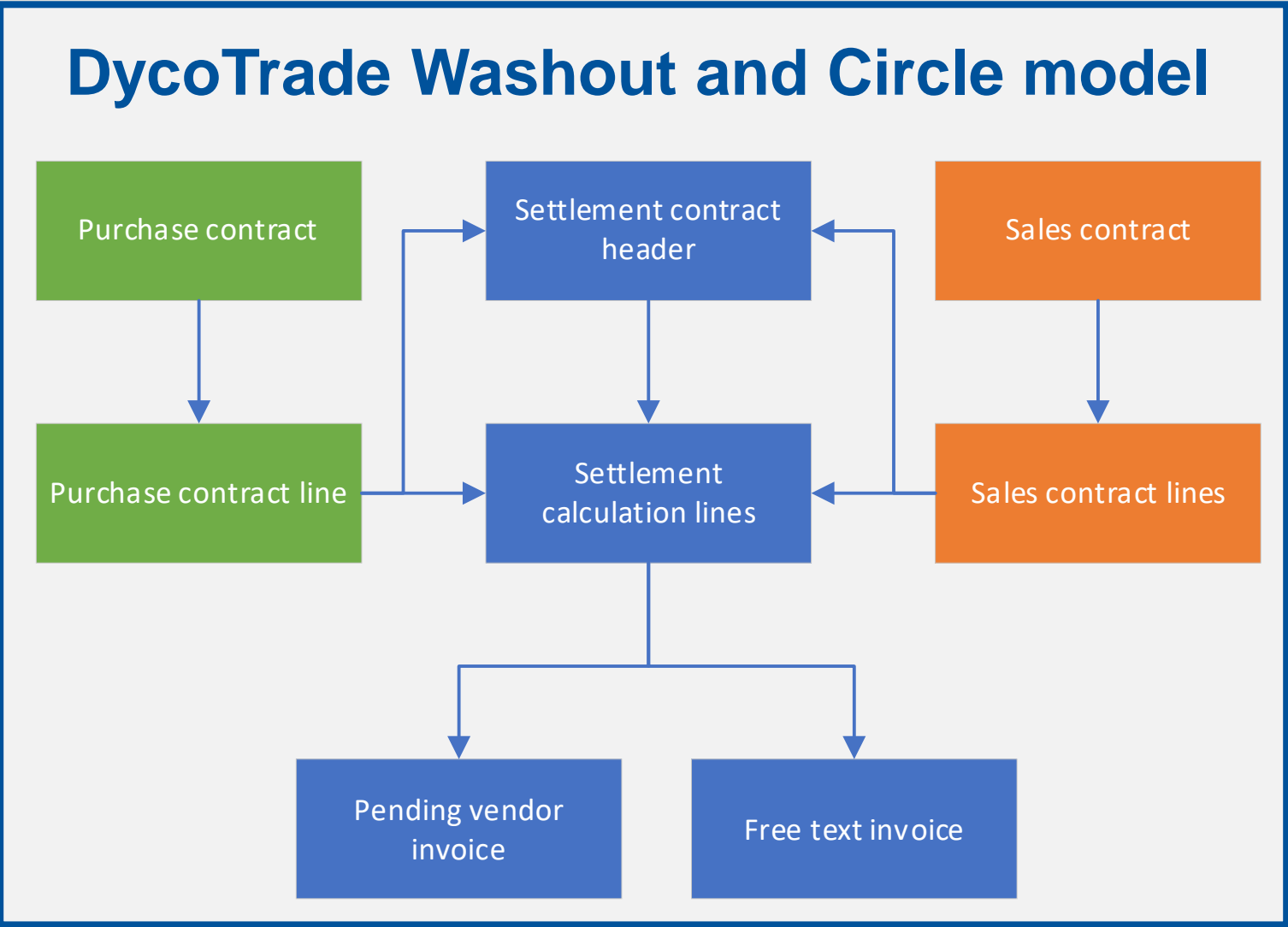
- Goal: Estimate the gross margin of a sales contract using the calculations module



Washout and circles



Trade enhancements

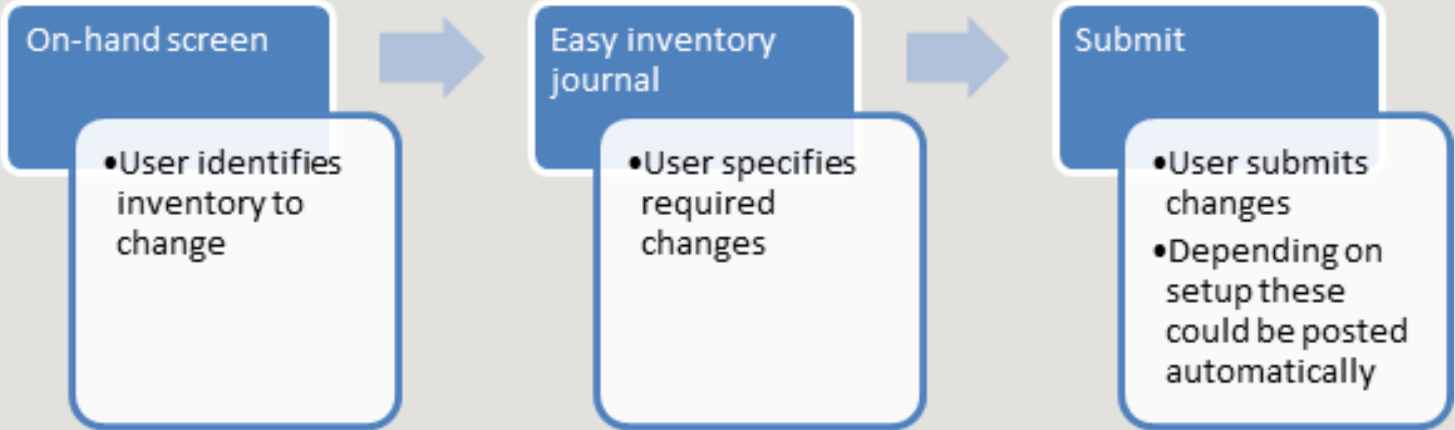


Easy inventory journal



Logistic enhancements

- Goal: a more user friendly way to create journals for the transformation of inventory
 - Transfer to different locations
 - (Re)packaging and blending
 - Inventory counting and adjustment

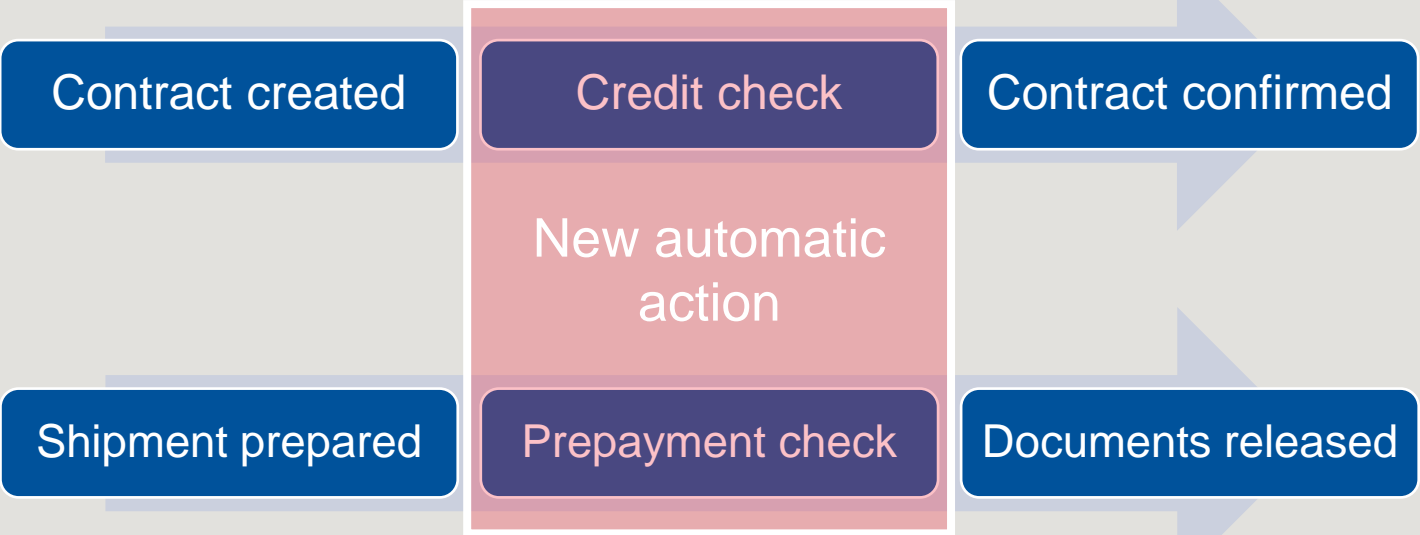


Process cycle action triggers



Logistic enhancements

- Process cycles are used to track the status of a contract or logistic file:
 - Examples are: Created, On hold, Floating, Waiting for payment, etc
- This addition will allow automatic actions when moving to or from a status:



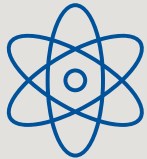
Element or quality/content-based pricing



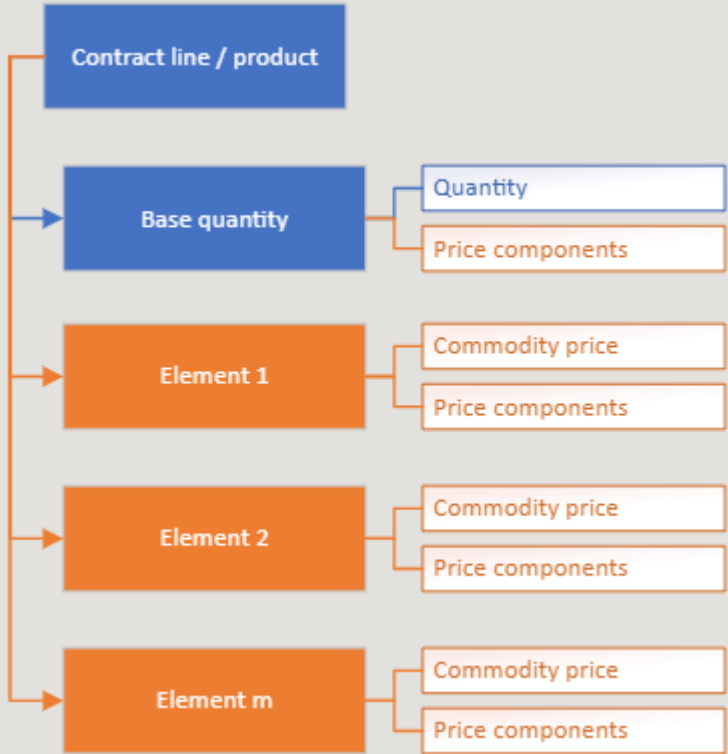
Risk enhancements



Enhancement on the Pricing components feature



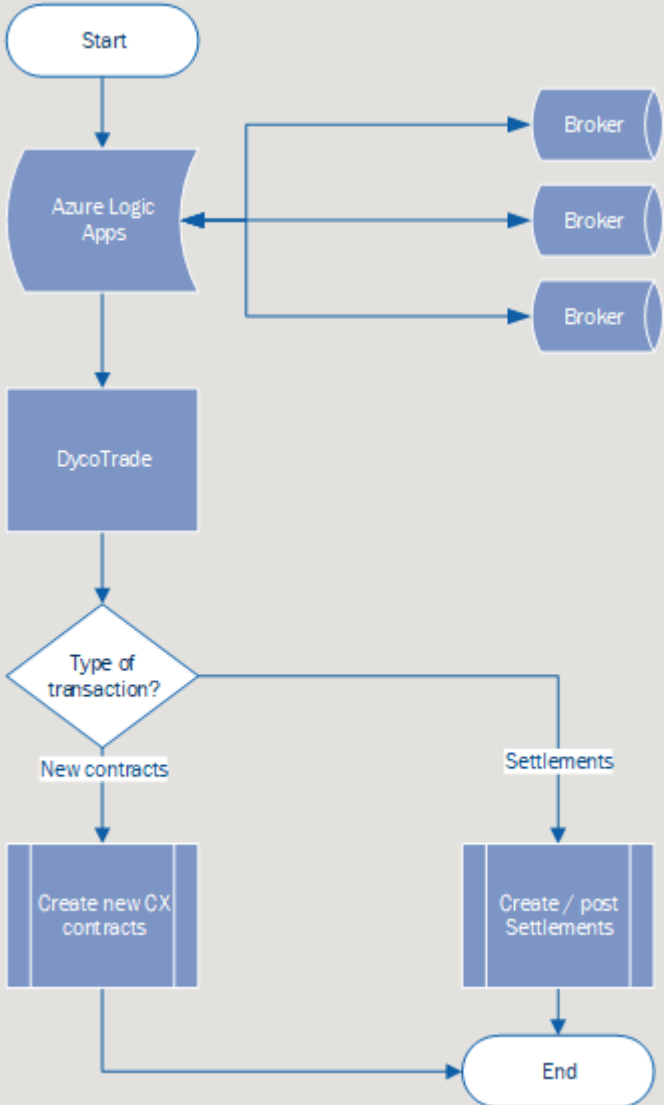
Valuation of contracts based on the elements, quality or contents of the traded physical goods



Future broker interface



Risk enhancements



- The ability to import future/option contracts and settlements
- Uniform interface which is broker-independent
- Connecting to a new broker will require LogicApp configuration (instead of development)

Actual costs before accrual



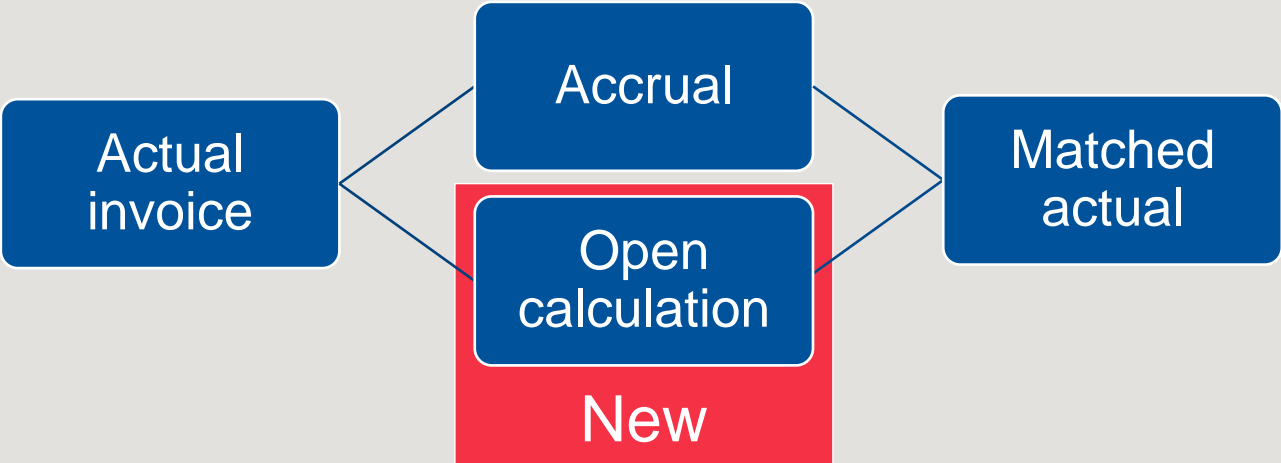
Finance enhancements



Allows for posting actual cost invoices before the accrual is posted



After posting the accruals, the actuals are transferred accordingly



Focus groups

Input requested!



Focus groups



PowerPlatform

Breakout 2 – 14:15

DTNext – Jan-Frederik Kobus



Sustainability

Breakout 3 – 15:30

DycoTrade – Michele Quaranta-Volgiotti



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Thank you!

DycoTrade B.V.

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